

Crafting Unmatched Experiences

Airtel is shaping the digital future across 17 countries. As one of the world's leading integrated telecom solutions provider, we connect over half a billion people, delivering seamless connectivity with our digital network.

We are bringing individuals and families together with seamless and high speed connectivity bundled with diverse selection of digital content and entertainment. Our expansive fiber network is a gateway to the world. We offer a suite of digital solutions to enterprises and contribute towards growth of the digital economy.

We are built on a strong foundation of Digital Infrastructure, Digital Experience and Digital Services. These digital layers empower our digital journey by transforming the future of connectivity, delivering a brilliant customer experience and driving services at scale.



Airtel in Numbers

17 countries*
of presence

2 Bn+
Population covered

Among top 3
Global rank among service providers@

#1
Integrated communications service provider
in India

#2
Mobile operator in Africa

97%+
Population covered in India

590.5 Mn
Total customers

28,673
Total employees globally

Our Ethical Compass

We are guided by our ethos — to enrich the lives of our customers through exceptional experiences. By leveraging our diverse capital base, strategic focus and innovation-driven mindset, we deliver sustainable value for customers, investors, employees, communities, partners and regulators.

Vision

- Enrich the lives of our customers
- Win customers for life through an exceptional experience

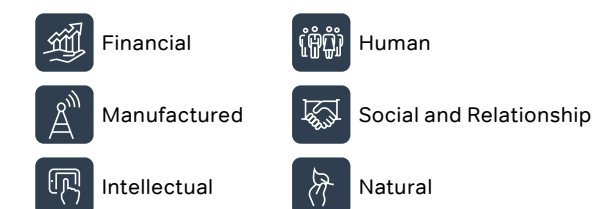
Objectives

- Grow market share
- Grow revenue
- Drive down costs

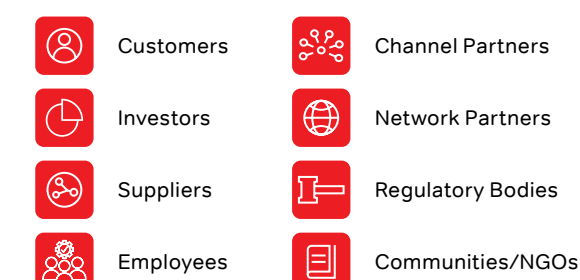
Values

- Alive
- Inclusive
- Respectful

Our Capitals



Our Stakeholders



*Including presence in Bangladesh and Sri Lanka through its associate entities.
@As per GSMA intelligence data.

Our Footprint

Serving over half a billion customers in 15 countries spanning India and Africa and having a strong presence in Sri Lanka and Bangladesh. Our extensive terrestrial and submarine network seamlessly links individuals and enterprises. Our global fiber network connects over 50 countries across five continents.



These maps are illustrative and intended for creative representation only

India

424.5 Mn
Customers

#2
Mobile RMS Ranking¹

165 Mn
MAUs on Digital Assets³

#1
in Core Connectivity²

Africa

166.1 Mn
Customers

78,700+ km
of connecting fiber (+3,300 km)

\$136 Bn+
Airtel Money transactional value

#1 or #2
Largest operator in all markets

¹ Based on TRAI AGR data for Q4'25.
² As per Frost & Sullivan FY 2024-25.
³ MAUs - Monthly active Users. Digital Assets include Airtel Thanks and Xstream.

Our Business Segments

Elevating Experiences with Comprehensive Solutions

Mobile Services (India)

We deliver a comprehensive suite of services spanning post-paid, prepaid, roaming, high-speed data and an extensive range of value-added offerings. Leveraging our vast distribution network of 1 million outlets, we have established a deep foothold across India, reaching 7,918 census towns and an astounding 814,066 non-census towns and villages, covering over 97% of the population.

Our portfolio includes voice and superfast data, mobile TV, video calling, live streaming and seamless HD and 4K video streaming. This is powered by our expansive infrastructure of 338,029 network towers and 992,465 mobile broadband base stations, which ensure unmatched connectivity. Complementing this is our robust network of terrestrial optic fiber network covering 489,098 route kilometres (Rkms), cementing our position as India's telecom powerhouse.



₹1,002,500 Mn
Revenue

Y-o-Y growth: 17.9% ▲

₹579,090 Mn
EBITDA

Y-o-Y growth: 23.9% ▲



₹59,044 Mn
Revenue

Y-o-Y growth: 18.8% ▲

₹29,492 Mn
EBITDA

Y-o-Y growth: 18.5% ▲

Homes Services

We provide seamless fixed-line telephone and high-speed broadband services to households across 1,476 cities in India. We partner with Local Cable Operators (LCOs) to expand our reach through an asset light model. Our broadband solutions deliver speeds of up to 1 Gbps, ensuring lightning-fast internet connectivity combined with reliable voice services.

In addition to traditional fixed-line solutions, we are rapidly scaling our Fixed Wireless Access (FWA) portfolio, providing ultra-fast, flexible and hassle-free broadband connectivity — ideal for homes seeking high speed internet without the constraints of wired infrastructure. This combination of fiber and wireless technologies empowers Airtel Homes to offer an unmatched offerings, tailored to meet the evolving digital needs of modern households.



01

Overview
and Performance

02

03

04

Our Business Segments

Digital TV Services

Our Direct-to-Home (DTH) platform delivers a range of digital TV services, featuring both standard and high-definition (HD) channels, enhanced with 3D capabilities and immersive Dolby surround sound that creates a truly cinematic experience. Complementing this, Airtel Xstream redefines home entertainment by transforming any regular TV into a smart entertainment hub — seamlessly integrating OTT and traditional TV through built-in Chromecast Play functionality.

As part of our commitment to content diversity, we added 39 new channels during the year to our platform, including three Subscription Video on Demand (SVOD) services. Our total channel offerings now stands at 705, comprising 99 HD channels, 36 SVOD services, four international channels and one 4K channel. Users also enjoy access to over 22 OTT apps, recently enriched with popular platforms like aha, Sun NXT, ALT Balaji, Fan Code and Play Flix.

To bolster our Digital TV offering, we launched IPTV to offer a next-generation, internet-based television experience that delivers superior picture quality, interactive features and on-demand content — catering to the growing demand for personalised and flexible viewing options. Together, these offerings firmly position Airtel at the forefront of India's digital entertainment landscape, delivering unmatched choice, convenience and innovation to millions of households.



₹30,608 Mn

Revenue

Y-o-Y growth: 0.5% ▲

₹16,921 Mn

EBITDA

Y-o-Y growth: -1.3% ▼

Airtel Business

Airtel Business stands tall as India's premier and among the most trusted ICT services provider, offering a comprehensive portfolio of cutting-edge solutions for enterprises, governments, global carriers, OTT platforms and SMEs. Renowned for its innovative integrated approach, superior customer experience and unparalleled global reach, Airtel Business continues to redefine the digital landscape. With an exceptional network backbone, we serve businesses of all sizes across India, the US, Europe, Africa, the Middle East, Asia-Pacific and SAARC nations.



₹220,935 Mn

Revenue

Y-o-Y growth: 6.1% ▲

₹82,268 Mn

EBITDA

Y-o-Y growth: 0.3% ▲

The core offerings of Airtel Business include robust fixed-line voice solutions such as Primary Rate Interfaces (PRIs), comprehensive data connectivity services like Multiprotocol Label Switching (MPLS), Voice over Internet Protocol (VoIP) and Session Initiation Protocol (SIP) trunking, alongside advanced conferencing tools for voice, video and web conferencing.

Airtel Business drives digital transformation through cutting-edge network integration, Communications Platform as a Service (CPaaS), Internet of Things (IoT), managed services, enterprise mobility applications and cloud and cybersecurity – all designed to enhance operational efficiency and customer engagement.

Our global services portfolio ensures uninterrupted voice and data connectivity worldwide, including international toll-free services and SMS hubbing. Our expansive global network spans over 400,000 Rkms, covering more than 50 countries and five continents, underscoring our commitment to ubiquitous, high-speed connectivity. We deliver a seamless customer experience through a unified approach that streamlines billing systems, offers intuitive interfaces and ensure personalised support.

Passive Infrastructure Services

We offer passive infrastructure services through our subsidiary, Indus Towers Limited (Indus), which is one of the largest tower infrastructure providers in the country and among the leading infrastructure companies globally. Indus is engaged in the acquisition, construction, ownership, operation and maintenance of telecom towers and related infrastructure. The company offers shared access to their towers primarily to wireless telecommunications service providers under long-term contracts, enabling cost-effective network expansion. Serving all major wireless telecom operators in India, Indus operates across all 22 telecommunications circles, ensuring a pan-India presence.



₹301,228 Mn

Revenue

Y-o-Y growth: 5.3% ▲

₹211,914 Mn

EBITDA

Y-o-Y growth: 40.8% ▲